

Exhibit 2a
Top Companies' Share of the 2013 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2012-2013	
					Number of Identified Exporters	Known Value
All identified companies	304,223	1,400,955	100.0	100.0	-0.5	1.4
Top 4 companies	4	95,785	6.8	6.8	-	3.5
Top 8 companies	8	153,174	10.9	10.9	-	4.3
Top 20 companies	20	263,327	18.8	18.8	-	0.1
Top 50 companies	50	420,528	30.0	30.0	-	-0.7
Top 100 companies	100	554,212	39.6	39.6	-	1.1
Top 250 companies	250	731,448	52.2	52.2	-	1.7
Top 500 companies	500	863,000	61.6	61.6	-	1.8
Top 1000 companies	1,000	987,392	70.5	70.5	-	1.8
Top 2000 companies	2,000	1,094,930	78.2	78.2	-	1.8
Manufacturers	74,398	839,180	59.9	100.0	-0.3	0.2
Top 4 companies	4	95,785	6.8	11.4	-	3.5
Top 8 companies	8	153,174	10.9	18.3	-	4.3
Top 20 companies	20	258,879	18.5	30.8	-	-1.3
Top 50 companies	50	378,972	27.1	45.2	-	-1.0
Top 100 companies	100	466,467	33.3	55.6	-	-0.2
Top 250 companies	250	571,777	40.8	68.1	-	0.4
Top 500 companies	500	645,306	46.1	76.9	-	0.3
Top 1000 companies	1,000	706,296	50.4	84.2	-	0.3
Top 2000 companies	2,000	753,637	53.8	89.8	-	0.2
Wholesalers	101,493	303,477	21.7	100.0	-0.7	-1.4
Top 4 companies	4	27,312	1.9	9.0	-	-2.3
Top 8 companies	8	46,862	3.3	15.4	-	2.9
Top 20 companies	20	74,678	5.3	24.6	-	-2.5
Top 50 companies	50	105,231	7.5	34.7	-	-3.7
Top 100 companies	100	132,218	9.4	43.6	-	-3.7
Top 250 companies	250	168,415	12.0	55.5	-	-3.0
Top 500 companies	500	194,857	13.9	64.2	-	-2.3
Top 1000 companies	1,000	218,446	15.6	72.0	-	-1.9
Top 2000 companies	2,000	240,364	17.2	79.2	-	-1.7
Other companies (3)	128,332	258,298	18.4	100.0	-0.4	9.2
Top 4 companies	4	27,974	2.0	10.8	-	19.7
Top 8 companies	8	44,403	3.2	17.2	-	19.0
Top 20 companies	20	74,922	5.3	29.0	-	14.2
Top 50 companies	50	110,368	7.9	42.7	-	16.3
Top 100 companies	100	138,769	9.9	53.7	-	14.9
Top 250 companies	250	171,772	12.3	66.5	-	13.9
Top 500 companies	500	192,904	13.8	74.7	-	12.8
Top 1000 companies	1,000	210,621	15.0	81.5	-	11.7
Top 2000 companies	2,000	225,351	16.1	87.2	-	10.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.